

Wine:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during July 2005. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2005 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2005.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2005. Source: PIERS, July 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for September 30, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Wine are quoted on full 40-foot dry or refrigerated containers depending on the demand for the shipments moving that quarter.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

Issue Date: September 30, 2005 Page 1 of 15

L.A./L.B./Oakland Ports To Antwerp, Belgium

Wine

Monthly Market Share For: July 2005

Month\Year: 102.0	\ 627.8	Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	30%	34%	20	\$9,075	\$1062	6%	\$500					\$11,182
P&O Nedlloyd	29%	24%	9	\$9,075	\$1062	6%	\$375		\$405			\$11,462
Evergreen	13%	14%	16									
Star Shipping	9%	15%										
Mexican Line	9%	6%	28	\$2,900	\$100							\$3,000
NYK Line	6%	5%	21	\$7,250	\$708	6%	\$500		\$450			\$9,343
Lloyd Trestino	4%	1%	19									

Weighted Average Container Rate \$10,178

L.A./L.B./Oakland Ports To Bangkok, Thailand

Wine

Monthly Market Share For: July 2005

Month\Year: 9.0 \ 35.0

Wollan Tear. 5.6 (55.6	'	Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	67%	69%	19									
NYK Line	11%	14%	24									
OOCL	11%	9%	21	\$1,650	\$410	\$40						\$2,100
Hapag-Lloyd	11%	6%	19	\$2,100	\$410	\$40		·		·	·	\$2,550

Weighted Average Container Rate \$2,325

L.A./L.B./Oakland Ports To Busan, South Korea

Wine

Monthly Market Share For: July 2005

Month\Year: 24.1 \ 196.3

		Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	58%	59%	11									
MOL	33%	13%	10	\$950	\$410	\$40						\$1,400
China National	8%	1%										
OOCL	1%	0%	17	\$960 ²³	\$328 ²³	\$40						\$1,328
Maersk-SeaLand	0%	15%	12	\$925	\$410	\$40						\$1,375
APL	0%	8%	10	\$3,334	\$328	\$40						\$3,702

Weighted Average Container Rate \$

\$1,399

²³ Rate is based on a 20 foot container, not a 40 foot container.

L.A./L.B./Oakland Ports To Colon, Panama

Wine

Monthly Market Share For: July 2005

Month\Year: 6.0 \ 19.3

Monunt car. 0.0 (10.0		Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	100%	90%										
APL	0%	10%										

Weighted Average Container Rate

L.A./L.B./Oakland Ports To Felixstowe, UK

Wine

Monthly Market Share For: July 2005

Month\Year: 12.0 \ 127.0

Monunt car. 12.0		Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	67%	13%	15									
Hanjin	33%	5%	13									
APL	0%	82%	25									

Weighted Average Container Rate

L.A./L.B./Oakland Ports To Hong Kong

Wine

Monthly Market Share For: July 2005

Month\Year: 17.5 \ 108.6

Wichtin Tear. 17.0 V	100.0	Market	Transit				Surcha	ırges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
K Line	62%	33%	15									
P&O Nedlloyd	11%	8%	12									
OOCL	10%	7%	13	\$1,285 ²²	\$328 ²³	\$40						\$1,653
Hapag-Lloyd	6%	20%	13	\$3,952	\$418	\$40						\$4,410
Yang Ming	6%	15%	15									
MOL	6%	1%	14	\$735	\$410	\$40					·	\$1,185
cosco	0%	11%	18									

Weighted Average Container Rate \$2,272

Issue Date: September 30, 2005

Page 7 of 15

²² Rate is for refrigerated shipment, not dry shipment.

²³ Rate is based on a 20 foot container, not a 40 foot container.

L.A./L.B./Oakland Ports To Hsingkang, China

Wine

Monthly Market Share For: July 2005

Month\Year: 4.0 \ 7.0		Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
cosco	75%	57%	13									
OOCL	25%	14%										
K Line	0%	29%	15									

Weighted Average Container Rate

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Wine

Monthly Market Share For: July 2005

Month\Year: 42.2 \ 1	onth\Year: 42.2 \ 130.8 <i>Market</i>							Surcha	rges:				
Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	BAF	CHASSIS (CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
K Line	71%	46%	13										
Yang Ming	12%	13%	13										
Maersk-SeaLand	5%	6%	19	\$850	\$410	\$40							\$1,300
cosco	5%	5%	13										
Madrigal	5%	2%	18										
Hapag-Lloyd	2%	2%	12	\$3,952	\$418	\$40	6%						\$4,647
OOCL	0%	1%	13										
Hanjin	0%	21%	13										
NYK Line	0%	3%	12										

Weighted Average Container Rate \$2,416

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Wine

Monthly Market Share For: July 2005

Month\Year: 01\92

Wollan Tear. 0.1 (9.2		Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	100%	12%	19									
Hanjin	0%	66%	21									
Maersk-SeaLand	0%	22%	21	\$950	\$410	\$40						\$1,400

Weighted Average Container Rate

L.A./L.B./Oakland Ports To Rotterdam, Netherlands

Wine

Monthly Market Share For: July 2005

Month\Year: 338.9 \ 1,624.5

	1,0=110	Market	Transit					Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS (CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
P&O Nedlloyd	41%	29%	22	\$9,075	\$1062		6%	\$375		\$405			\$11,462
Star Shipping	30%	21%											
Hapag-Lloyd	22%	32%	25	\$9,075	\$1062		6%	\$500					\$11,182
Mexican Line	4%	7%	33	\$1,050	\$100	\$40							\$1,190
APL	1%	1%	21										
NYK Line	1%	5%	25	\$7,250	\$708		6%	\$500		\$450			\$9,343
OOCL	1%	1%	27	\$7,250	\$708	\$40	6%	\$500					\$8,933
Lloyd Trestino	1%	0%	23										
Evergreen	0%	0%	20	\$2,150 ²³									\$2,150

Weighted Average Container Rate \$10,700

²³ Rate is based on a 20 foot container, not a 40 foot container.

L.A./L.B./Oakland Ports To Singapore

Wine

Monthly Market Share For: July 2005

Month\Year: 15.0 \ 59.0					Curcharass
	Market	Transit			Surcharges:
	 ~-		_		

		Market	Iransit					0				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	36%	31%	16									
Hapag-Lloyd	35%	20%	19	\$1,880	\$410	\$40						\$2,330
Maersk-SeaLand	20%	8%	25	\$950	\$410	\$40						\$1,400
K Line	7%	25%	19	\$650	\$410	\$40						\$1,100
P&O Nedlloyd	2%	1%	17	\$2,095	\$410	\$40						\$2,545
MOL	0%	10%	20	\$883	\$410	\$40				·	·	\$1,333
Hanjin	0%	3%	19									

Weighted Average Container Rate \$1,

\$1,924

L.A./L.B./Oakland Ports To Sydney, Australia

Wine

Monthly Market Share For: July 2005

Month\Year: 13.0 \ 44.1

Carrier	Market Share	Market Share CY		Ocean Rate								
					BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Australia New Zealand	62%	73%										
CMA-CGM	15%	16%										
Compagnie Maritime	15%	5%		\$2,900 23	\$312 ²³	\$40						\$3,252
HAMBURG	8%	2%										
OOCL	0%	5%	31	\$5,900		\$40	\$650					\$6,590

Weighted Average Container Rate \$3,252

²³ Rate is based on a 20 foot container, not a 40 foot container.

L.A./L.B./Oakland Ports To Tokyo, Japan

Wine

Monthly Market Share For: July 2005

Month\Year: 115.5 \ 868.5

Wionun Tear. 113.3 Ve	Market Share	Market	Transit											
Carrier				Market Share	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size
OOCL	22%	33%	11	\$1,035 ²³	\$328 ²³	\$40							\$1,403	
Hanjin	22%	19%	10											
K Line	19%	16%	9											
P&O Nedlloyd	15%	7%		\$3,310	\$410	\$40							\$3,760	
Maersk-SeaLand	9%	5%	10	\$925	\$410	\$40							\$1,375	
NYK Line	7%	8%	11	\$950	\$410								\$1,360	
Hapag-Lloyd	5%	5%	11	\$2,620	\$410	\$40	51%						\$4,406	
APL	1%	0%	10	\$2,525	\$410	\$40	51%						\$4,263	
Mexican Line	1%	0%	24											
Hyundai	0%	6%	8											

Weighted Average Container Rate \$2,293

²³ Rate is based on a 20 foot container, not a 40 foot container.

LA/LB/Oakland ports To Thamesport, UK

Wine

Monthly Market Share For: July 2005

Month\Year: 1.070.7 \ 3.665.1

wionai\i cai. 1,070.	7 (3,003.1	Market Share CY	Transit	Ocean									
Carrier	Market Share		Time in Days		BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	56%	49%	22	\$8,820	\$1062		6%	\$500					\$10,911
Mexican Line	32%	25%	31	\$1,150	\$100	\$40							\$1,290
P&O Nedlloyd	10%	22%		\$8,820	\$1062		6%	\$375		\$405			\$11,191
NYK Line	1%	3%	26	\$7,410	\$708		6%	\$500		\$450			\$9,513
Evergreen	1%	0%	21	·								·	
OOCL	1%	0%	25	\$7,410	\$708	\$40	6%	\$500					\$9,103

Weighted Average Container Rate \$7,853